

NIAGARA ICEDOGS HOCKEY CLUB

1 DAVID S. HOWES WAY | ST. CATHARINES, ON | L2R 0B3 | (905) 687-3641

Sales Intern – Niagara IceDogs Hockey Club (St. Catharines, ON)

Ready to Rise Up with us and take your career to the next level?

The Niagara IceDogs Hockey Club exists to deliver memorable fan experiences both on and off the ice.

If you're ready to Rise Up with Dog Country, grow with passion and celebrate the victories as a team, we'd love to have you join our team.

Availability: Full-time – Winter 2026

Job Description: The Sales Intern will primarily assist with all aspects of Sales, including ticket sales and sponsorship. The right candidate must have an outgoing personality and be willing to talk to anyone. The internship is unpaid with no relocation expenses or housing allowance.

Qualifications:

- Must be outgoing and willing to speak in person and over the phone.
- Able to work independently with a high degree of accuracy and attention to detail.
- Proficient with Microsoft Office products including Excel, PowerPoint, and Word.
- Ability to multitask and meet multiple deadlines.
- A self-starter with the ability to work independently, with a high degree of accuracy and attention to detail.
- Available to work in the evenings & weekends as required.

Primary Responsibilities:

- Sell various types of IceDogs tickets, including single game, group, flex pack and season tickets.
- Make phone calls to potential ticket buyers. (Warm & Cold call)
- Reach daily, weekly, and monthly sales goals set by the ticket sales manager.
- Assist with Game Day sales and activations.
- Prospect new groups in the community.
- Attend networking events on a regular basis. (Ex Chamber of Commerce)
- Assist in other areas of the office as needed.



Hours of work:

- 6 hours a day, 4 days a week. Must be able to attend all home games. Hours can be flexible around school schedule. A sales role may require different times when your help is needed.

Expected Start Date: Early January 2026 (Or Sooner)

If interested in this position, please email your cover letter and resume to s.pryer@niagaraicedogs.net no later than 11:59 PM on Friday, December 5th, 2025.

Interviews will be conducted on a rolling basis, as well as potential commitments will be made.

In your application, please disclose your name and the position in the Subject line of your email. (Ex. Seth Pryer Sales Internship Application.)

Seth Pryer
Niagara IceDogs Hockey Club
s.pryer@niagaraicedogs.net
(905) 687-3641, ext. 232

The Niagara IceDogs welcomes and encourages applications from all qualified individuals, including but not limited to women, members of Indigenous, Black, and racialized communities; Two-Spirit, non-binary, trans, lesbian, gay, bisexual, and queer people; people with disabilities; and members of other equity-deserving groups. Accommodations for the interview process can be provided upon request.

